

Electric Transportation



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Progress Energy

**LOOKING
AT POWER
IN A
NEW LIGHT.**

**A BALANCED SOLUTION
FOR THE FUTURE.**

ENERGY EFFICIENCY

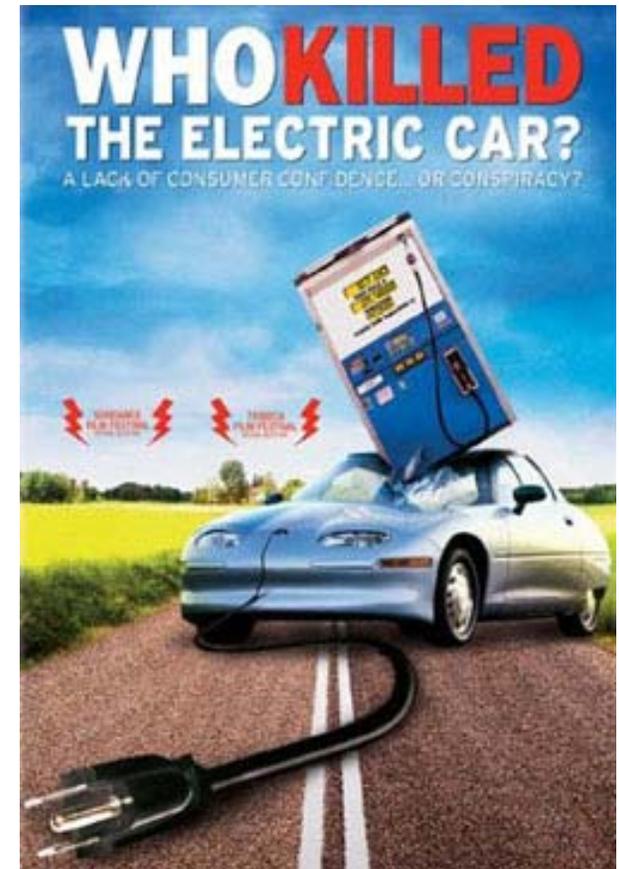
ALTERNATIVE ENERGY

STATE-OF-THE-ART PLANTS

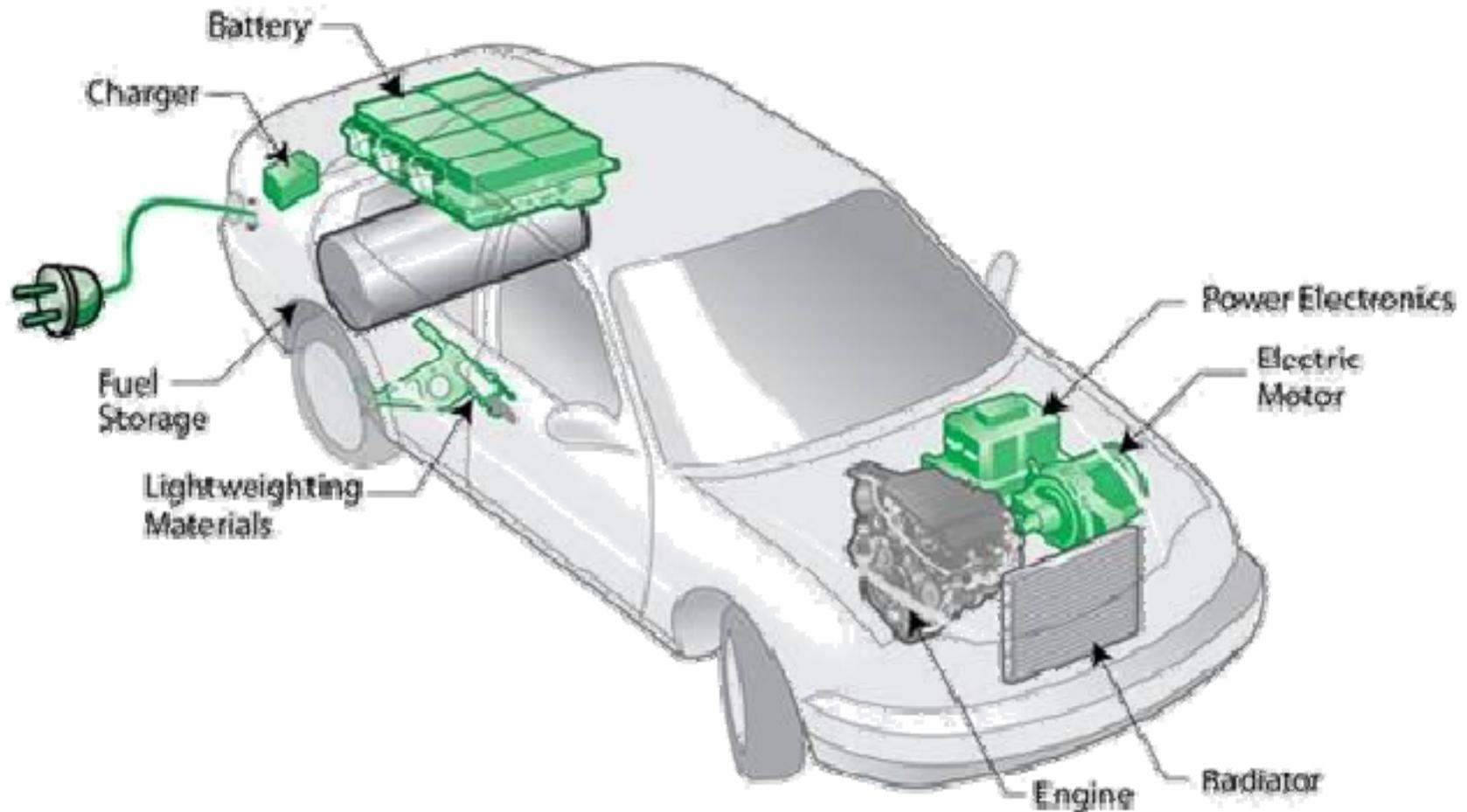


Didn't we see EVs before... and it didn't end well?

- Situation today is very different than the 1990s
- Technology
 - Plug-in *hybrid* electric technology eliminates range anxiety
 - Improved batteries and longer range
- Marketplace
 - Gas prices, energy security, GHG
 - Not just driven by California
 - Broad support and incentives



Plug-in hybrids are an extension of today's standard hybrid technology



Why Plug-in Vehicles?

CLEANER

- Fewer emissions and more easily mitigated

CHEAPER

- Fuel costs much less than gas
 - Electricity: ~\$0.75/gal_e

DOMESTIC

- Reduces dependence on foreign oil

Multiple studies confirm air quality benefits

Pacific NW National Lab Study

- CO₂ emissions reduced by 27%
- NO_x emissions reduced by 31%
- Urban air quality emissions greatly reduced:
 - VOCs/NO_x/CO reduced > 90%
 - PM by 40%
 - SO₂ by 80%

NRDC/EPRI Study

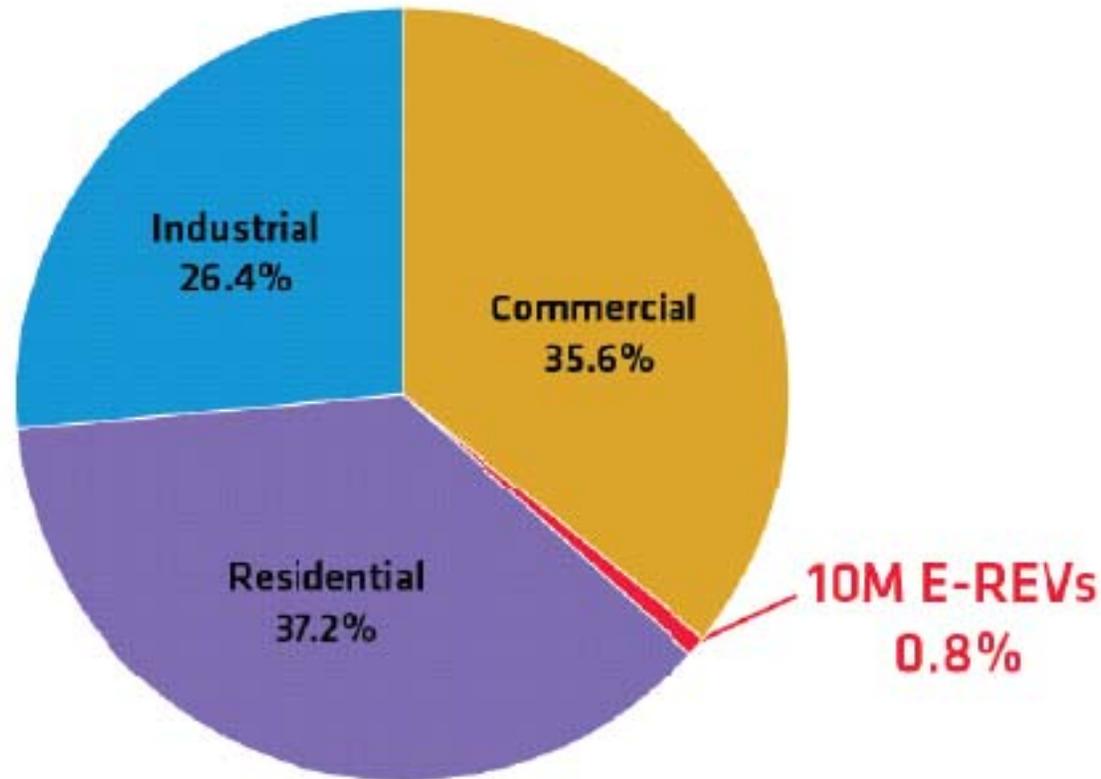
- CO₂ reduced by 470 million tons annually by 2050
- Total emissions of NO_x, SO₂, ozone, and VOC decrease

Charging of Vehicles



- SAE J1772 standards under modification
 - Level 1: 120 V 20 A breaker, separate cord
 - Level 2: 240 V up to 100 A breaker, attached cord
 - Level 3: Direct DC, high voltage (~50-200 kW)
- Charging at home will be the default, but opportunity charging will also be in demand
- Public access stations at key locations leading the market will be important to enable PEV adoption
- Access and payment models still in flux
 - Important to have open and fair access early on
- “Smart Charging” will help avoid peak load

Impact to the Grid



Projected 2010 U.S. Electrical Consumption plus
10 million Plug-in Hybrids (~ 8 kWh charge/day)

Source: EPRI

Nearly every OEM has a plug-in vehicle planned by 2012...

PHEV or EREV

ALL ELECTRIC

Production



Saturn VUE



Chevrolet Volt



Volvo PHEV



Nissan Leaf



Smart



Mitsubishi iMIEV



Chrysler:
Jeep or Minivan



BYD 3DFM



Fisker Karma



Ford Focus



Ford Van



Tesla

Demo/Concept



Ford Escape PHEV



Ford/Eaton
Trouble Truck



VW Golf
TwinDrive



Dodge Circuit



Mini-E



Subaru R1e



Toyota Prius PHEV



Chrysler 200C



Cadillac Converj



Mercedes BlueCell



Chrysler Minivan

Collaborative Approach

- The challenge is significant
- It will take a collaborative approach
 - Automakers, utilities, government, academia, NGOs, equipments providers, builders, consumers, etc.
- Everybody has a role to play
- “Project Get Ready” is one model of cooperation



Strategy to Achieve a Plug-in Ready City



Required Stakeholders:	Required Enablers:
<ul style="list-style-type: none"> • Dedicated Project Leader 	Establish a public charging infrastructure plan; Establish a local/state incentives plan; Establish a marketing and educational outreach plan
<ul style="list-style-type: none"> • State Government 	Provide state tax credit for vehicles (>\$2,500/16kWh vehicle) and charging equipment and installation at home/multi-family home/workplace/public (up to \$3,000/home; \$30,000/other site with 10 charge ports) Eliminate state sales tax on vehicle purchase; Commit/fund government fleet purchases (200 vehicles) Note: Point-of-sale consumer incentives more effective than end-of-year tax credits
<ul style="list-style-type: none"> • City/County Government • Clean Cities Orgs / AQMD 	Provide incentives for vehicle purchasers (see above - work with state) and charging equipment and installation (see above - work with state) Install public charging spots in key locations (30 distributed locations; meeting SAE J1772 level 2 (240V) and J2836 standards); refurbish existing charge sites; Establish free parking; Commit/fund government fleet purchases (25 high-profile vehicles)
<ul style="list-style-type: none"> • DOT 	Provide HOV lane access for plug-in vehicles; Eliminate vehicle registration and license fees
<ul style="list-style-type: none"> • Permitting and Code Officials 	Prepare for eased/fast/self-permitting of home/public charging installation; Ensure new home/building codes/major renovations provide for vehicle 240V charging
<ul style="list-style-type: none"> • Utilities (municipal & regional) • Regulators/Public Utility Commissions 	Provide rebate for vehicle purchasers (add'l \$2,500/16kWh vehicle); Provide and incentivize home/building charging installation electrical service (i.e. provide no/low cost installation financed thru monthly utility bill); Provide free charging or compelling low-cost EV rates (3-4 cents/kWh); Provide "green" electricity options; Commit/fund commercial fleet purchases (25 high-profile vehicles)
<ul style="list-style-type: none"> • Large Local Employers (as Early Adopters) 	Employers (3 major corporations) provide work-place charging (25 park/charge spots) and employee vehicle purchase incentives (add'l \$2,500/vehicle); Commit/fund corporate fleet purchases (25 vehicles)
<ul style="list-style-type: none"> • Local Universities 	Provide campus charging and free parking (10 distributed charging locations); Commit/fund university fleet purchases (5 high-profile vehicles)

Opportunities Available

- Plug-in vehicle are the hot topic in the past year
- Obama has set a target of 1 million by 2015
- Significant tax credits exist *today*
 - Up to \$7,500 for light duty vehicle
 - 10% credits for conversions, NEVs, 2/3 wheeled vehicles
 - Up to 50% for infrastructure
- Stimulus grant money is potentially available
 - Clean Cities, FOA28
 - State and local block grants

Progress Energy is actively engaged in supporting PEVs

- Plug-in Vehicle demonstrations
 - 7 converted Prius, 2 Ford Escape, Bucket Truck
 - UF Prius conversion
 - City of St. Pete Ford Escape conversion
- Significant public outreach and education
- Technical consultant
- Research and development
- Evaluating business models for charging solutions and relationship to renewable energy
- Partnering with OEMs, cities, and non-profits

Summary



- Plug-in vehicles are coming (again)
- Improved technologies reduce the barriers
- Electric transportation can improve air quality while reducing GHG and petroleum use
- Load is manageable
- Must be a collaborative effort
- Regions that are proactive will have vehicles earlier than others and realize the benefits
 - Focus on process now, consider infrastructure later in 2010
 - Resource: www.ProjectGetReady.com

Questions?



Ford Escape PHEV Prototype